



At UTC, strategic partnerships are an important component of our success. This is clear in our relationships with our global suppliers. We have developed a supply chain network of highly competitive suppliers who work closely with us to deliver world class products and services to meet our customers' requirements.

To register to be considered as a UTC supplier, please visit our supplier registration page.

http://supplierregistration.utc.com/Supplier/supplier_registration.aspx

**THINK
BIG**

Thank you for participating. We hope you found the MBX to be a valuable experience. We look forward to seeing you next year.



Supplier Diversity

UTC's customer value and competitive advantage are strengthened by our business with diverse suppliers.

Minority Business Exchange

October 11, 2007

MBX



Workshops—Afternoon

1:30 p.m.—2:40 p.m.

■ MBEs.

Supplier Expectations, Performance and UTC Navigation

Supplier expectations, available tools for improved performance and how to navigate your business through UTC.

Location Auditorium

Guest Speakers

Mr. Greg Mascoli, Manager, Supply Chain UTC Power

Ms. Pilar Bernd, President and Founder, The Bernd Group, Inc.

Mr. Joe Murphy, Chairman, Ferco Tech Corporation

Think Big, Act Small by Jason Jennings

■ Tier One

Supplier Diversity ROI

Supplier diversity and its impact on cost, revenue and brand equity

Location Conference Room D

Guest Speakers

Ms. Adrienne Trimble, Manager Supplier Diversity
Toyota Motor Engineering & Manufacturing North America, Inc. (TEMA)

Ms. Barbara Taylor, Senior Manager Supplier Diversity
The Boeing Company

MBX

